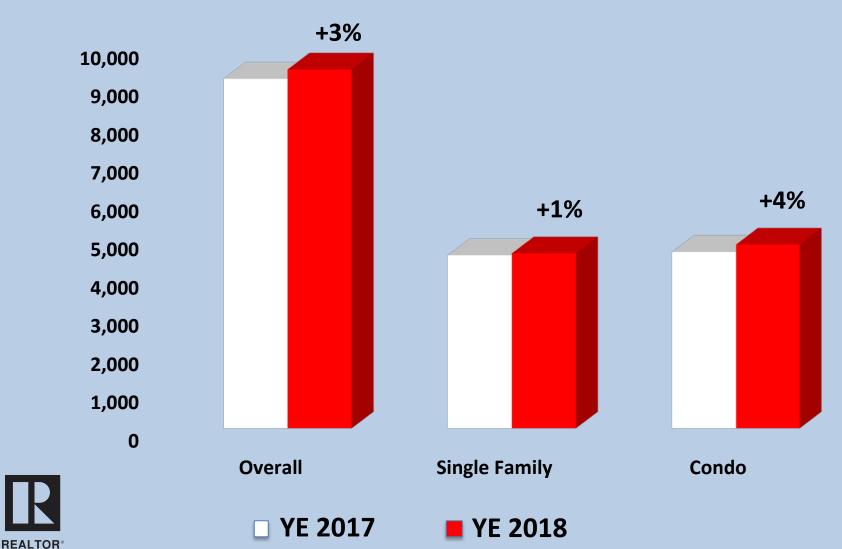


YE 2018 Market Report



Overall Pending Sales

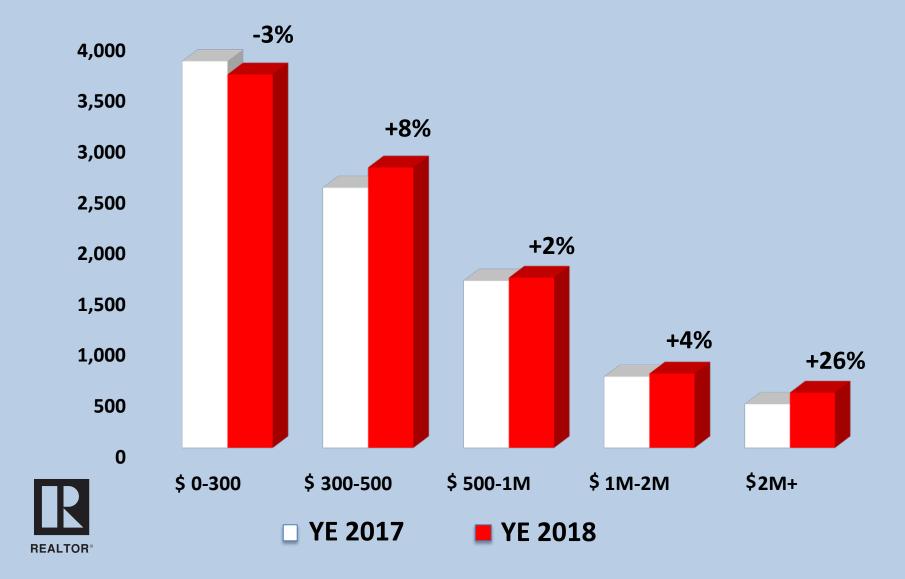
YE 2017 vs. YE 2018





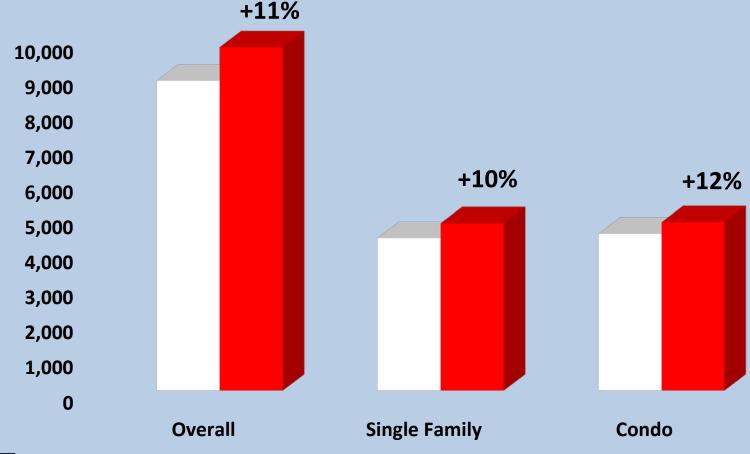
Overall Pending Sales

2017 vs. 2018, By Price Range





Overall Closed Sales YE 2017 vs. YE 2018





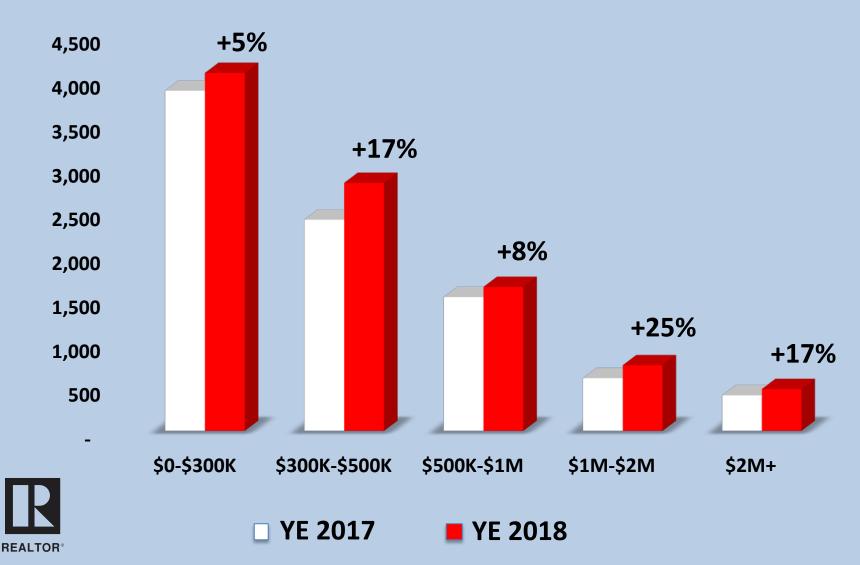
☐ YE 2017

■ YE 2018



Overall Closed Sales

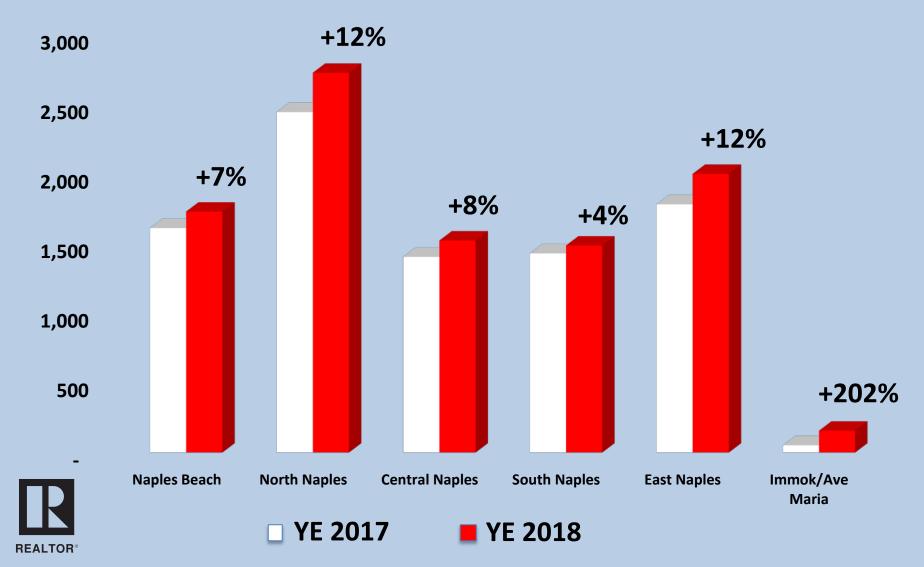
2017 vs. 2018, By Price Range





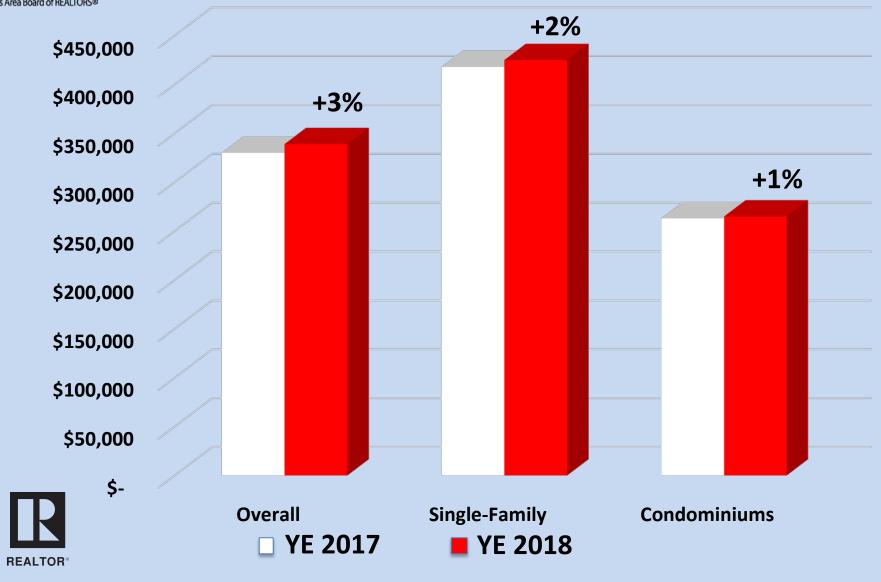
Overall Closed Sales

2017 vs. 2018, by geographic location



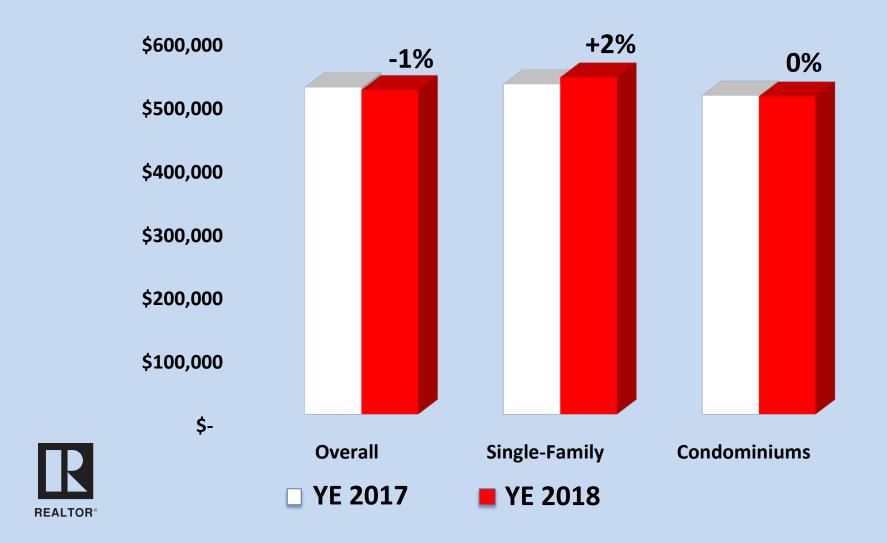


YE 2017 vs. YE 2018



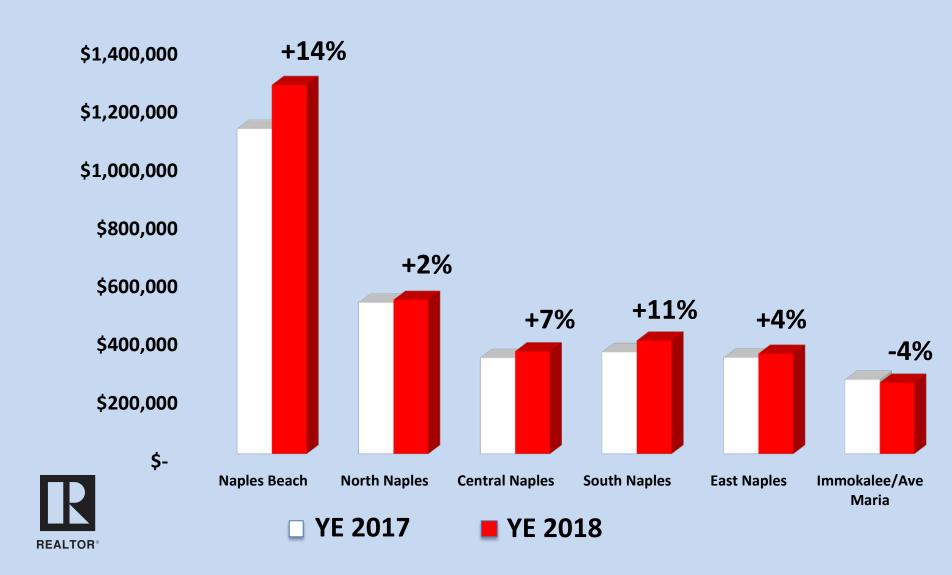


YE 2017 vs. YE 2018, over \$300,000



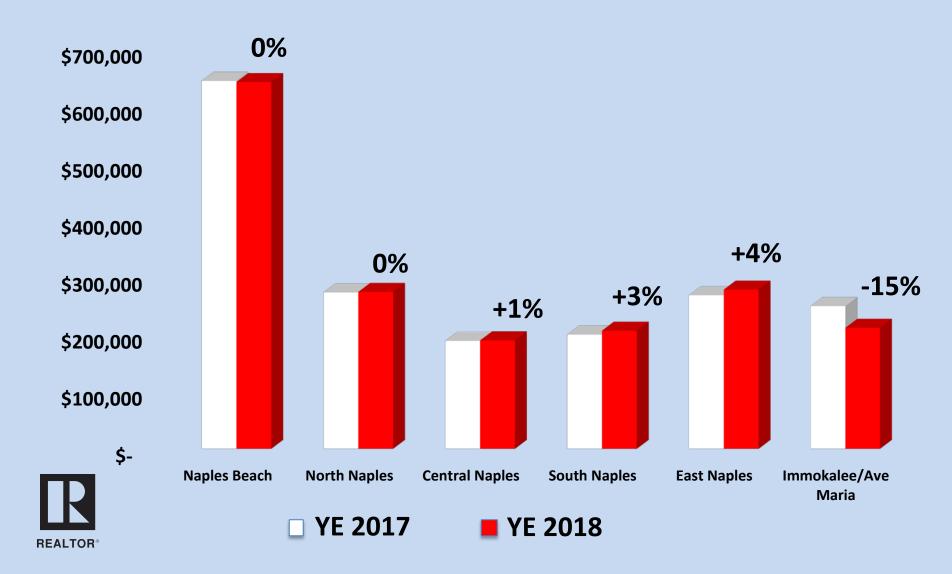


YE 2017 vs. YE 2018, Single-Family by geographic location





YE 2017 vs. YE 2018, Condominium by geographic location





Overall Inventory YE 2017 vs. YE 2018



6,000

5,000

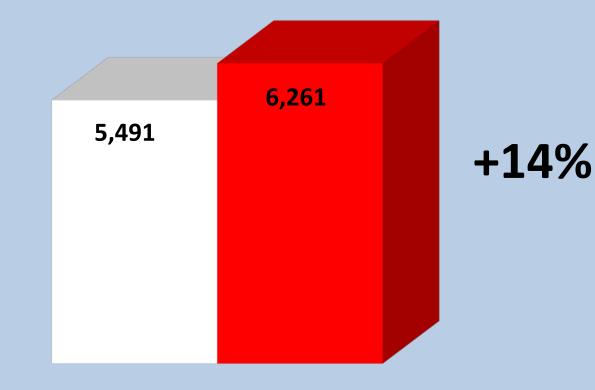
4,000

3,000

2,000

1,000

0





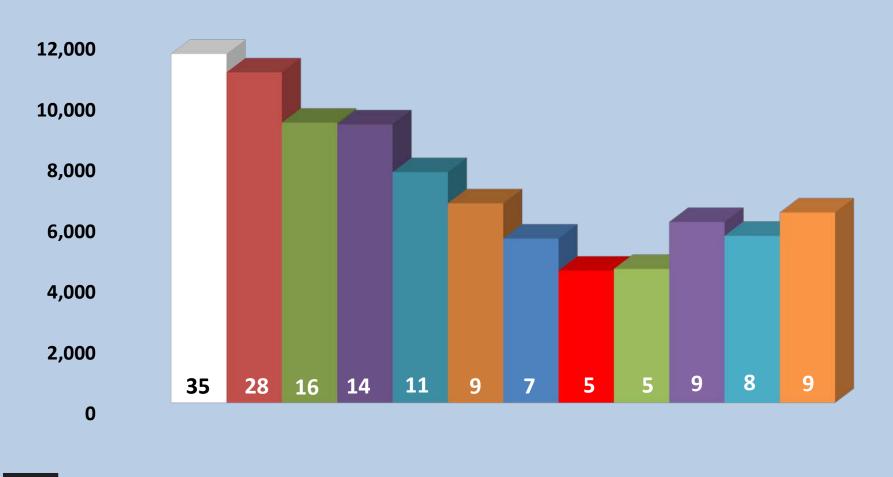
YE 2017

■ YE 2018



Months of Inventory

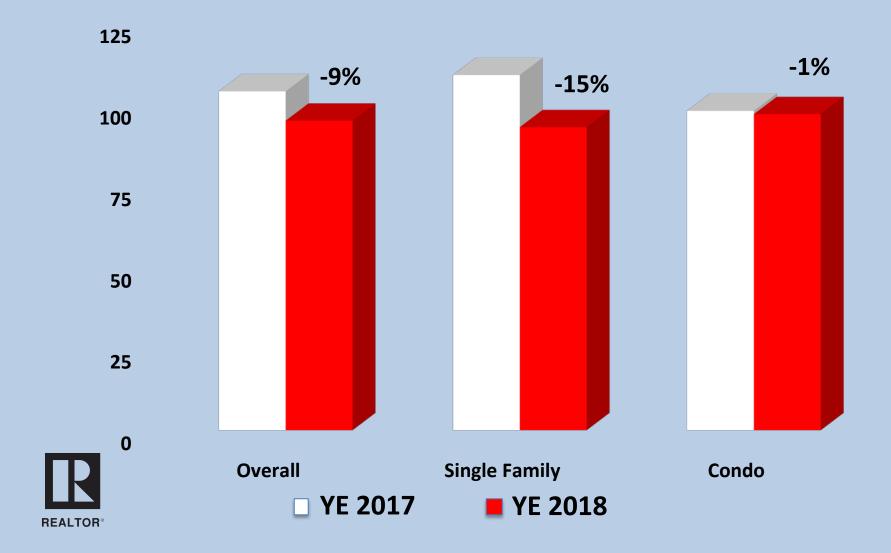
11-year comparison







Days on Market YE 2017 vs. YE 2018



NAPLES AREA REAL ESTATE ACTIVITY

YE 2018 compared with YE 2017











SFH 4,768

CLOSED SALES

CONDO 5,003

S339,000
13%